

Meeting of the Tenney Memorial Library Trustees, November 18, 2013

Present: Sachs, Calley, Keyes, Kidder, Girardin, Hausman, Eaton (president), Lea, Lindsley (librarian)

The meeting came to order at 7:05

Minutes of the board's October 23 meeting were *approved*.

Treasurer's Report:

The projected shortfall in income (\$3005) for 2014 occasioned much discussion. It was agreed that the trustees should—in light of significantly increased community use of the library—petition the town for \$15,000 in assistance, as opposed to the current \$13000.

It was agreed too that the Fall Festival book sale might be held outdoors, as a greater revenue producer, and then the remaining books be moved inside and displayed for sale for another three weeks. During that period, no library events would be scheduled.

It was agreed as well that the library might have two additional book sales, beyond Fall Festival and Tenney Fest, to help increase income. The treasurer will budget \$1200 in further income from these sales.

The board consented to a reduction of \$450 in book purchases and magazine subscriptions.

These discussions mean an increase in revenue of \$700, and a reduction in expenses of \$450, reducing the deficit to \$1855, which is the deficit figure that will be presented to the town.

After discussion of the paltry wage that the Tenney can afford to pay its excellent librarian, however, especially as compared to town employees, the board decided to ask the town not for \$15,000 but for \$18,000.

Lea moved approval of the budget as adjusted, *Sachs* seconding. The motion carried.

Discussion of the proposed library cards ensued. The treasurer approached David and Eileen McKnelly with the idea of printing “donated by the Newbury Village Store” on the cards, and the McKnellys proposed that this might be a possibility—and that presentation of the card at the store would entitle the bearer to a 10% discount at the store. The McKnellys will give an answer in due course to the treasurer.

Respectfully submitted,

Sydney Lea, Secretary